



Level Up
Your Drone Business

2.0



**Enhanced Testing
Beyond Limits.**

Protected test areas –
from airfield to challenging
alpine environment.

**Interdisciplinary
And Technically
Precise.**

Support for your use cases
with regulatory guidance
and industry insights.

**Shaping
A New Future.
Connecting
Professionals.**

International events and work-
shops, cutting-edge research and
innovation network.

**Field-Proven.
Purpose-Driven.**

Organizational development
and safety management.

AIRlabs 2.0 – Shaping the Future Together

Continuation from 2026 onwards – strategic, connected & demand-driven

- **Test Areas**
Dedicated zones ranging from airfields to alpine environments
- **Specialized Services & LUC**
Technical expertise and regulatory support for safe and efficient operations
- **Community Services**
Knowledge exchange, capacity building, and joint standard development
- **Infrastructure & Business Development**
Collaborative innovation and pilot projects, and research-oriented infrastructure development
- **Going International**
European networking, events, and cross-border projects



The Future Membership Model




A three-tier membership model – Light, Core, and Premium – that:

- Offers transparent and clearly defined conditions,
- Includes individually configurable service and network options,
- Enables strategic participation and thematic involvement,
- Is flexible, predictable, and attractive for innovation stakeholders.

Your Benefits at a Glance

- **Knowledge & Insights:** Participation in exclusive networking events, expert discussions, and knowledge exchange,
- **Networking & Collaboration:** Annual events and joint projects foster cooperation between research, industry, and key innovation players,
- **Flexible Access to Infrastructure:** Performance-based services – from test site access to specialized expertise – can be efficiently utilized through credits or discounts. Equipment and know-how are directly and practically accessible,
- **Boost for Innovation Projects:** A structured framework – including purchasing advantages, integration into funding proposals, and strategic consulting (from Premium level) – supports dynamic innovation progress.

Membership Options, Services and Conditions at a Glance

Membership Level	 Light € 1.500/Year	 Core € 6.500/Year	 Premium € 15.000/Year
Services	<ul style="list-style-type: none"> ▪ 3 network events (annually) ▪ 1 Future Conference (1 person) ▪ Visibility on website ▪ Regular newsletter 	<ul style="list-style-type: none"> ▪ 3 network events (annually) ▪ 1 Future Conference (1 person) ▪ Visibility on website ▪ Regular newsletter ○ Integration into one R&D proposal ○ One article or advertisement in the newsletter ○ 5 % discount on services ○ Participation in one expert session with international specialists ○ Inclusion in the infrastructure catalogue (upon request) 	<ul style="list-style-type: none"> ▪ 3 network events (annually) ▪ 1 Future Conference (1 person) ▪ Visibility on website ▪ Regular newsletter ○ Integration into one R&D proposal ○ One article or advertisement in the newsletter ○ Inclusion in the infrastructure catalogue (upon request) ❖ 10 % discount on services ❖ Co-design of one expert session with international specialists ❖ Membership in the Advisory Board ❖ One strategic consultation per year ❖ Joint branding and external representation
Credit for the use of AIRlabs services within the respective calendar year	No credit	€ 4.500,- credit for services	€ 10.000,- credit for services with priority in appointment scheduling

AIRlabs offers services across the entire innovation process

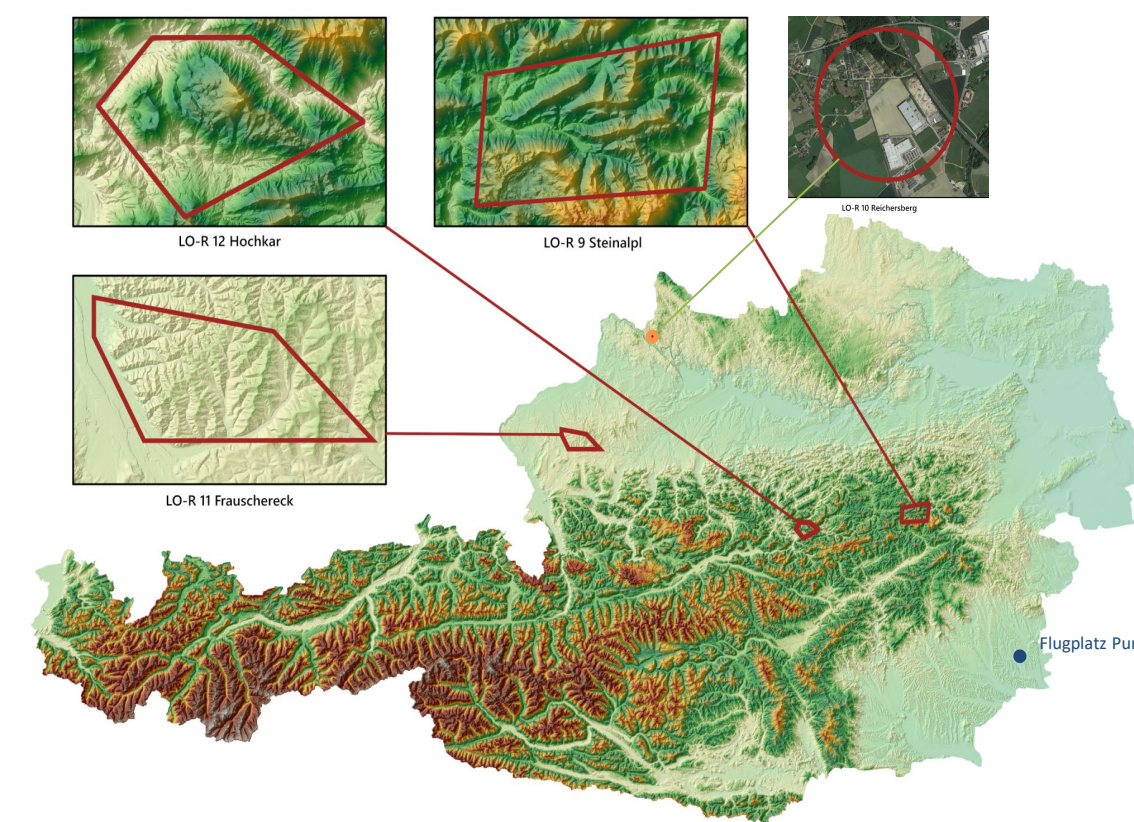
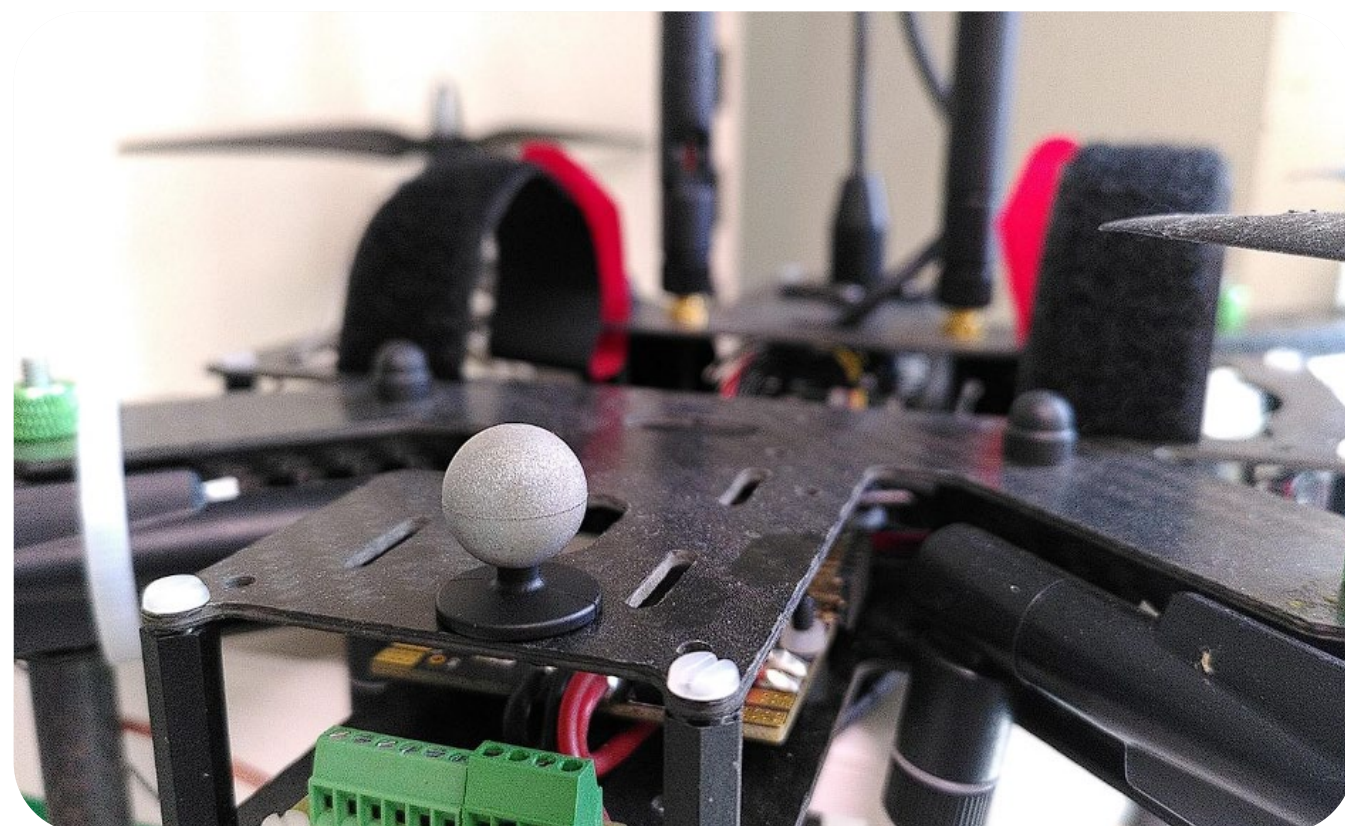
Highlights from Our Service Portfolio...

Integration into Research and Development

- Drones and related technologies
- Sense & Avoid topics
- Novel propulsion concepts
- Icing (anti-/de-icing technologies)
- Networking & support with funding opportunities

UAV Test Areas

- Protected test environments through restricted airspace zones
- Low ground and air risk for safe drone flight testing
- Ideal conditions for testing innovative drone technologies beyond visual line of sight (BVLOS)
- Up to 10,000 hectares in alpine terrain



AIRlabs offers services across the entire innovation process

Highlights from Our Service Portfolio...

Regulatory & Operational Support

- Approval processes
- Support with SORA, LUC & certification
- Assistance with operations near critical infrastructure
- Flight mission planning & coordination with relevant stakeholders



Infrastructure

- Drone radar, positioning systems, sound level meters
- Additional Hardware & Indoor Services provided by our network partners



Consulting

- Support in selecting:
 - Suitable sensors
 - Flight configurations
 - Regulatory procedures tailored to specific use cases
 - Assistance with implementing UTM services



Additional Services

- Training Programs
- Inspection Flights
- Community-Services (z.B. fawn rescue missions)



Become a member – Shaping Innovation Together

Your Path to AIRlabs Austria 2.0 at FH JOANNEUM

- **Documents & Draft Agreement**
Receive all relevant information about membership status, services, and the draft agreement.
- **Optional Introductory Meeting with AIRlabs**
Clarify open questions and align expectations in a personal conversation.
- **Choose Membership Option & Sign Cooperation Agreement**
Select the membership model that suits you and sign the agreement with FH JOANNEUM.
- **Onboarding & Community Entry (upon signing)**
Participate in the onboarding session and get introduced to services, platforms, formats, and community structures.
- **Engage in Formats & Use Services (formally from 2026)**
Actively take part in events, workshops, and tailored services aligned with your interests.
- **Feedback & Evaluation (biannual or as needed)**
Share your feedback on the quality and relevance of our offerings – your input drives us forward



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durch:

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und Infrastruktur

